Your Guide to FREE Travel

ENJOY THE BEST REFERRAL REWARDS IN THE INDUSTRY



DEAR TRAVELER,

I hope you've enjoyed exploring new countries and cultures with us, and that you've shared your stories with friends and family. Nothing is more inspiring than a personal referral — which is why we rely on travelers like you to share the Vantage Travel experience. In return, both you and new travelers will earn rewards, whether they travel with you or on their own.

Within this guide, you'll find everything you need to know to earn your way to a FREE trip — perhaps even a cruise around the world — and help others discover their passion for travel. See inside for details.

Warm regards,

Deriche Diekman

Deirdre Dirkman, Executive Vice President, Worldwide Operations & Marketing, Vantage Deluxe World Travel

IT'S AS EASY AS 1, 2, 3!

1. REFER

Enter your friend's name and email address and choose the journeys you think they'd like. We'll send them travel guides based on your choices, and you'll earn \$500 for the first couple you refer who travel with us, plus \$500 for each couple after that!

2. EARN

Not only will you'll earn \$500 for each couple that travels on their first journey with us, but they'll also save \$200 per couple! Keep referring for **rewards of up to \$12,250!**

3. TRAVEL FREE

After your eighth referral travels with us, you'll win a FREE luxury journey valued at \$10,500!

TRAVELERS REFERRED	REFERRAL REWARDS EARNED FOR EACH NEW TRAVELER	TOTAL REWARD VALUE	EACH REFEREE EARNS
8	FREE journey valued up to \$10,500 or CASH	\$12,250	\$100
7	\$200	\$1,750	\$100
6	\$200	\$1,500	\$100
5	\$200	\$1,250	\$100
4	\$200	\$1,000	\$100
3	\$200	\$750	\$100
2	\$100	\$500	\$100
1	\$100	\$250	\$100

Register at www.vantagetravel.com/refer

KEEP TRACK OF YOUR REFERRALS ON MY PORTFOLIO

Your personalized My Portfolio account keeps track of everyone you've referred, their booking status, and total earnings. **Start today! Log in to MyPortfolio at vantagetravel.com/myportfolio/login**

Tips to Inspire New Travelers

Refer friends and family to earn cash and free travel

Here are a few techniques that have helped our top-referring travelers maximize their rewards:

USE YOUR VANTAGE REFERRAL CARDS

Fill in your name and customer number, then keep them handy to pass on to anyone who likes to travel. Be sure to remind referrals of the \$100 instant savings per person off their first Vantage trip! (See Page 5 for cards.)

TALK UP YOUR TRIPS — HOST A WEBINAR OR GET TOGETHER

When potential referrals hear your excitement about traveling with Vantage, they'll want to be in on the fun, too. Have folks in mind? Vantage will help you host a webinar or get together to garner interest!

SHARE VANTAGE CATALOGS

Keep a Vantage catalog on hand, to show potential referrals what you're talking about. Many of our travelers pass their catalogs to friends or bring them to meetings or gatherings. You and your friends can also download catalogs directly at www.vantagetravel.com/ecatalogs.

THINK OUTSIDE THE BOX

From meetings to the gym, book club get-togethers to the farmers' market, everywhere you go you can spread the word about Vantage! Once you get in the habit, you'll find endless opportunities to share Vantage with potential new travelers while you earn cash and FREE travel.

INVITE YOUR SOLO TRAVELING FRIENDS

Independent travelers will be glad to hear about the fun, convenience, and security of traveling with a Vantage group. Our trips also offer great values for single travelers, from FREE and Reduced Single Supplements to Roommate Matching.

REFER PEOPLE TO WWW.VANTAGETRAVEL.COM OR SEND EMAILS

This is a sure way to get your referrals in the mood to travel! They'll be able to watch videos, hear what others have to say, and read about our journeys that interest them the most. Plus, Vantage can help you send personalized emails with links to potential journeys.

TURN TO SOCIAL MEDIA

Sharing your love of travel on Facebook with friends and family is quick and convenient. Just use the link www. vantagetravel.com/ccr, and every time your family and friends click on your post and sign up, you receive the referral credit!



"Whenever I recommend Vantage to any of my friends, I feel very comfortable doing it because I know that they're going to get a good value. I remind them that everyday you're going to have a tour. You're going to have great food and can't imagine what you'll have to choose from ... you will definitely enjoy it once you get started."

> — Roberta Record, Maynard, MA 8 Referrals

Top Trips for New Travelers:



Antarctic Grandeur: An Expedition from Ushuaia to Buenos Aires



Seventh Continent Expedition: Antarctica, South Georgia & the Falkland Islands



Northern European Voyage: Reykjavík to Dublin



Castles & Cliffs: Circumnavigating Ireland & Beyond



East Asia: Malaysia, Sri Lanka & Beyond



Spain & the Portuguese Coast: A Cruise Around Iberia



Luxury on the Nile: Ancient Egyptian Wonders



Portugal & Spain: Treasures Along the Golden Douro



Best of Africa: South Africa, Zimbabwe & Botswana

HAVE QUESTIONS? WE'RE HERE TO HELP

Email our Referral Specialist at refer@vantagetravel.com or call 1-888-734-0187











Frequently Asked Questions

Your bandy guide to the Vantage Referral Program

DO I NEED TO SIGN UP FOR AN ACCOUNT?

Yes. If you've referred new travelers in the past, you're already a member. Visit My Portfolio to sign up for an account where you can refer friends and track your referral rewards.

HOW DO I EARN MY REWARD AND WHEN DO I GET PAID?

Simply refer your friends to Vantage and you'll receive your rewards approximately 14 days after they depart on their first journey. Note that Free Trip rewards are paid in the form of a trip voucher — contact Vantage within 30 days of earning if it you would prefer to be rewarded in the form of cash.

IS THE WORLD CRUISE REFERRAL PROGRAM COMBINABLE WITH VANTAGE'S STANDARD REFER & EARN PROGRAM?

Yes, World Cruise referrals can be used towards the standard free trip after 8 travelers referred. However, only World Cruise referrals can be used toward World Cruise. Once referrals are used to claim a free trip, they can no longer be used toward the free World Cruise.

CAN I HOLD PARTIES TO TALK ABOUT VANTAGE'S TRIPS?Yes,

you can! In fact, a get-together with a travel theme is one of the best ways to inspire and recruit friends and increase your rewards. Plus, your guests will get a \$100 travel credit if they reserve at the party. It's that simple!

DOES MY REFERRED TRAVELER HAVE TO TRAVEL WITH ME?

Absolutely not! Once you recruit a friend, each of you can travel whenever you want — and still share in the rewards.

WHAT IF I RUN OUT OF PEOPLE TO REFER TO VANTAGE?

There are more ways to refer new travelers than you might think It's surprisingly easy to bring up Vantage when chatting with a neighbor, an acquaintance at the gym, or someone you meet at a social gathering — even someone you bump into at the airport during your travels. You'll find that people appreciate the information! Contact a Referral Specialist at 1-888-734-0187. We're happy to provide advice on how to maximize your rewards.

IS THERE A LIMIT TO HOW MUCH CASH OR FREE TRAVEL I CAN EARN?

There is no limit to how many new travelers you refer or the rewards you can earn. Once you earn the FREE travel, a World Cruise, or the top-tier cash reward of \$117,500, the rewards start over again so that you can continue to earn! Refer a friend now with our simple online referral form or call 1-888-734-0187.

HOW DO I EARN THE CASH REWARD OF \$117,500, THE FREE WORLD CRUISE, OR THE FREE TRIP?

To earn a free trip or cash reward of \$12,250, eight of your referrals must travel. FREE trip credit (\$10,500) may be applied toward any new reservation of any value. To earn a free World Cruise or cash rewards of \$117,500, eight referrals must travel on our 150-day World Cruise. Referral rewards are not combinable with Group Rewards or Travel Agent commissions. See here for full terms and conditions. Alternatively, you may elect to receive your free trip value in the form of cash. To do so, you must notify Vantage within 30 days of earning your reward.

WHAT IS INCLUDED IN MY FREE TRIP OR WORLD CRUISE?

Your journey or World Cruise credit can be used for all trip components with the exception of the Travel Protection Plan and applicable taxes and fees. The trip must be reserved within one (1) year of earning your reward. Any amounts due for excluded items or for the value of the trip in excess of your trip or World Cruise credit shall be the responsibility of the traveler. No refunds shall be rewarded if the price of the trip is less than the value of your credit.

All applicable federal, state, and local taxes; license; fees; or other costs are the sole responsibility of the traveler. The trip credit may not be transferred to another traveler: no substitutions, exchanges, or cash redemptions. Travel Protection Plan values are based on the full trip value.

In the event of a trip cancellation for any reason, including but not limited to, the health of the traveler, cancellation, scheduling conflicts, or an event of force majeure, the trip may be rebooked, provided it is still within the one-year redemption window. Vantage Travel terms and conditions associated with the trip apply. The prize restrictions/ conditions stated herein are not all-inclusive and may be subject to additional restrictions/conditions.

CAN I COMBINE MY VANTAGE REFERRAL PROGRAM REWARDS WITH OTHER OFFERS?

Referrers — Yes. The Vantage Referral Program rewards you earn may be combined with existing offers with the exception of group travel rewards and travel agent commissions.

New Referrals — The \$100-\$500 savings per person may be combined with all offers except for priority bookings, last minute travel deals, special occupancy pricing, group travel program bookings, and travel agent bookings.

FOR FULL REFERRAL PROGRAM TERMS & CONDITIONS, VISIT www.vantagetravel.com/refer



VANTAGE DELUXE WORLD TRAVEL

SAVE \$200 PER COUPLE

Please mention the information below when you reserve your first Vantage trip

Referrer's name:

Referrer's email:

To speak with a Sales Specialist: **1-800-322-6677** Your dream journey awaits you at: <u>www.vantagetravel.com</u>

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